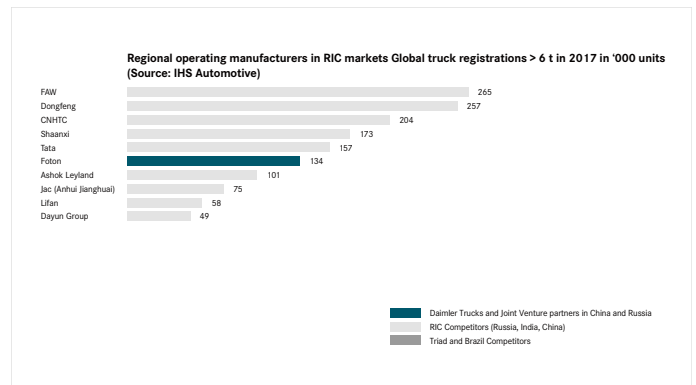
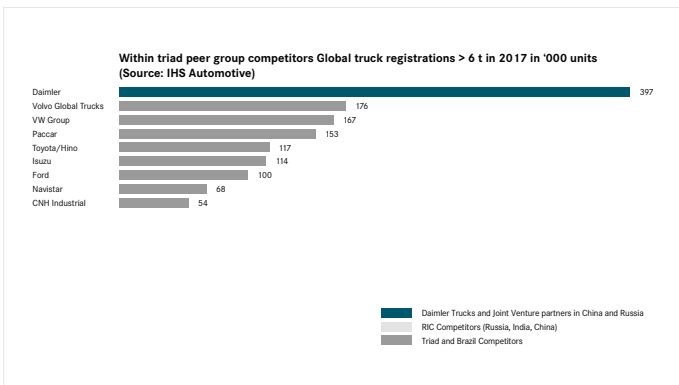
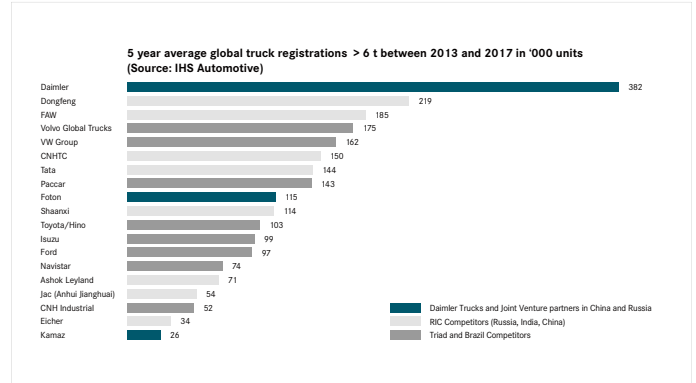
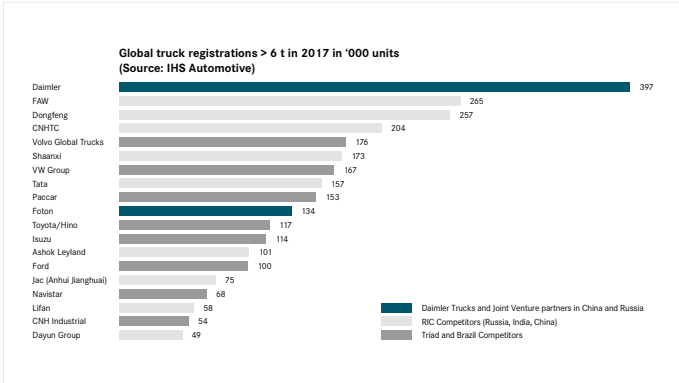


Market Position



Notes

1. Includes content supplied by IHS Automotive, Copyright © IHS Global SA, 2018. All rights reserved, status as of February 2018.
2. CV are trucks with a GVW larger than 6 t, including US school bus chassis. Excluded are all other buses and coaches, off-highway trucks as well as trucks that are not registered (military, airport).
3. Information consolidated on Group level. Group is defined as the organization (typically publicly listed) which owns or controls truck brands. Brands belong to a group if the share is 50.1% or more.

4. Figures are related to trucks that have been registered and are in operation – these exclude off-highway, military vehicles.
5. 2017 data is based on reported numbers by agencies, in the unlikely event of data changes by agencies, IHS Automotive may have to adjust historical numbers.
6. Volvo Global Trucks excluding Eicher JV registrations.